

CK15 Electric Kettle

BSc Product Design Year 2 2014/15

William Woodford 13413807

Design Project 2

3DD2009 PJ2



User Persona



Name: John Brown

Job Title: Financial Manager.

Domographics

Age: 49.

Gender: Male.

Salary: £55k per annum.

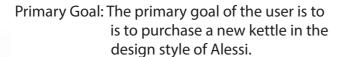
Location: London.

Education: University of Bath,

Accounting and Finance BSc (Hons).

Family: Spouce and child.





Comment from John:

Johns Product Content Needs.

I am a real follower of Alessi and I have research many of there products. They have only designed two electric kettles in the last 21 years the most recent in 2009. I feel that they need to update them. I would like somthing thats easy to use with minimal buttons and looks great. The kettle must: use the deign style of Alessi, function properly, be innovative and inspiring, take environmental issues into concideration and possibly incorperate technology.

Current Alessi Products: TRINA pencil holder and the SG68 toaster.





Market Potential using Mosaic UK groups and types

Group B: Professional Rewards.

 $\hat{\P}$ 9.54% of the population.

8.23% of houshoulds in the UK.

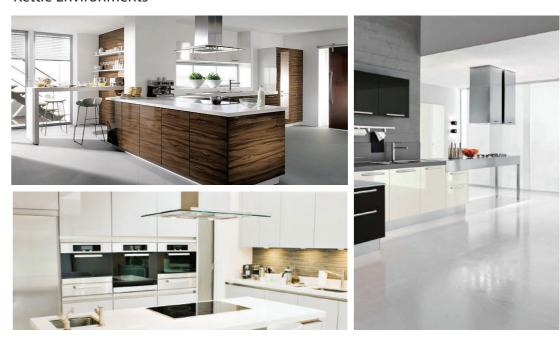
Total UK population: 63,738,104 people. (14th March 2015)

Potential Users (UK): 2,139,800 housholds.

The sector that the heat pump is going to be designed for is the executive and managerial classes of the UK. This group of people are also know as the professional rewards sector comprises of people between the ages of 40 and 60. These people tend to have a large amount of disposable income making them the perfect target market.

The professional rewards tend to be married and live in detached houses with four or more bedrooms. These houses are usually situated in the outer suburbs of cities or semi-rural villages. They prefer to find products that are value for money and tend to go for products they have a good brand loyalty too. This coupled with the fact that they like to invest money in various possessions and property makes them the perfect market for a newly designed and marketed heat pump. This group of people also takes time to make an informed decision before purchasing expensive items.

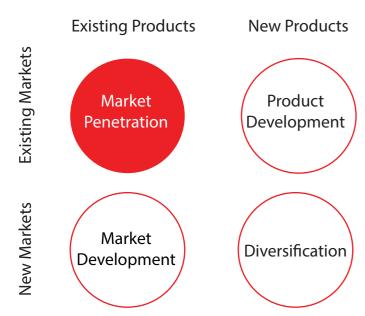
Kettle Environments





Market Scenario UK

ANSOFF Matrix



Market penetration is both a measure and a strategy. A business will utilize a market penetration strategy to attempt to enter a new market. The goal is to get in quickly with your product or service and capture a large share of the market. Market penetration is also a measure of the percentage of the market that your product or service is able to capture.

Market Potential using Mosaic UK groups and types

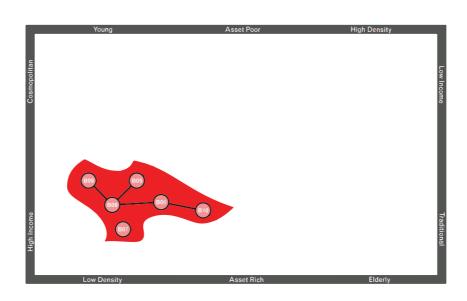
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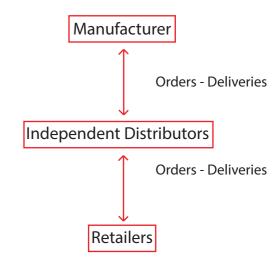


This graphic shows that the professional rewards population are a perfect user group for the new heat pump. Although it has a relitively low density of people they have more disposible income therefore they are more likely to purchase the heat pump.

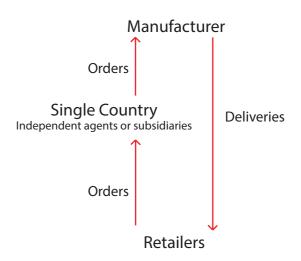
		%	%	
B05 -	Mid-career climbers.	2.90	2.30	
B06 -	Yesterday's Captains.	1.80	1.84	
B07 -	Distinctive Success.	0.48	0.48	
B08 -	Dormitory Villagers.	1.81	1.29	
B09 -	Escape to the country.	1.41	1.31	
B10 -	Parish Guardians.	1.14	1.00	

Alessi Streamline Distribution System

Standard Distribution System



Alessi Streamline Distribution System



Alessi

Alessi was founded in 1921, initially they produced brass and nickel silver sheet metal, however they are now one of the worlds leading design companies. Alessi currently produce two electric kettles where as they produce five kettle for use on the hob. The aim of this project is to expand on this and produce a new kettle for the company.

Situation

There are 2,139,800 housholds in the UK alone within the professional rewards sector of the Mosaic UK brochure 2009 this shows there is a large market for high end items of this nature. Alessi have only produced two electric kettles in the last 21 years most recently in 2009.

Brief

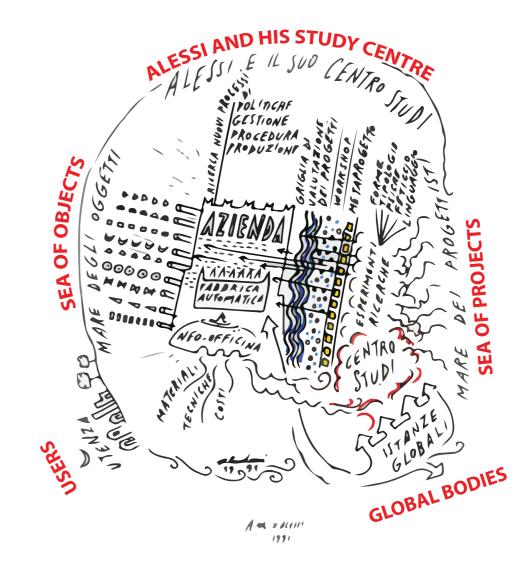
Alessi are well known for their innovative and inspiring products however there is a need for an updated electric kettle. There are many Alessi products to influence the new design. The brief is to design and manufacture a series of models and a final prototype of an electric kettle in the design style of Alessi. In order to do this current products from Alessi and other existing kettles must be analysed in order to gain a better understanding of how a kettle works (internal components) and the design style of Alessi.

There are many aspects of the brand that need to be researched such as the colours, materials used, target user and manufacturing processes. The target market for the product remains the same as current Alessi products however this needs to be researched further. The kettle has to be functional and aesthetically pleasing. One of the other aspects of the Alessi design culture is the incorperation of animals into there products.

As well as these factors the sustainability of the product must also be taken into concideration, if an LCA report requires an alteration of materials or manufacturing techniques changes will be made.













Current Products



SG67 Handheld vacuum cleaner

Designed by Stefano Giovannoni. Charger in thermoplastic resin with integrated crevice tool and wet nozzle. European plug.



MG 32 Electric kettle

This celebrated kettle with the bird that sings when the water has boiled was a great success when it was introduced in 1985, and for Alessi it represented a meeting of great design and mass production methods, a combination that Michael Graves worked hard to achieve, applying his personal visual code which fused influences from Art Deco to Pop Art and even the language of cartoons.

Kettle in 18/10 stainless steel mirror polished with handle and small bird-shaped whistle in PA, light blue. Magnetic steel bottom suitable for induction cooking.



HOT.IT

Arets' sensitivity in the use of steel in this object for the table has led to a highly sophisticated result, an expressive intensity that generates the unique feel of Lightness and Consistency that hallmarks in his work.

Materials: Polished 18/10 stainless steel. Inside, handle and lid in thermoplastic resin, black or white.



BANANA BROS SALT AND PEPPER SET design Stefano Giovannoni



The close contact with the National Palace Museum of Taiwan's artistic collections offered by the "Chin Family" project has allowed Stefano Giovannoni's imagination to run wild, pushing him to measure himself against, and apply his contemporary and very personal interpretation to, the millennia-old tradition of Chinese applied arts. The result is a family of characters, flowers and fruits, each of which interprets a domestic functional role, echoing the grace of seventeenth-century ceramic objects while at the same time openly declaring their modernness.

Material Considerations

Polished Stainless Steel or Aluminium for outer casing.

Low-density plastic - Thermoplastic resin.

Polypropylene (PP). Polyethylene (LDPE).

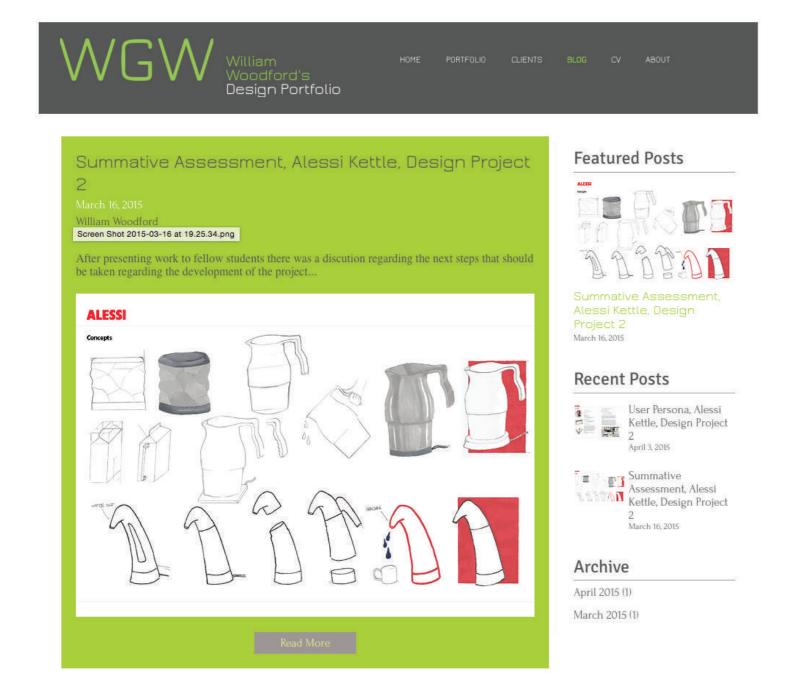
Heat treated Glass





Summative Assesment

March 16,2015







Development Model 1



The form of this physical model derives from some of the early concept drawings. It is a fairly complex shape with many organic curves and edges. The legs are present for two reasons: to mimic the animal incorperation of a rooster and to raise it of the kitchen counter for use with the automated pouring system.

Thoughts on the automated pouring system:

The idea of an automatic system works perfectly in theory however practically it comes with to many issues of its own. Firstly safty, a flow of boiling water easily triggered by movement could could harm to its users, especially children.

When asked about the concept the potential user was not to keen and ensured that the standard method was fair better. He said: 'Every day there is a need to pick up the kettle and transport it, whether thats to fill it up or filling a saucepan to cook pasta. I think that this function could hinder rather than help me.'

The reponce was pretty clear in regards to the automatic pouring function. This will now be dropped as a concept for now however further developents need to be made in regards to the form. The legs make the kettle unstable and they dont allow it to be moved without unpluging it. This will be addressed using more physical models.

Development Model 2

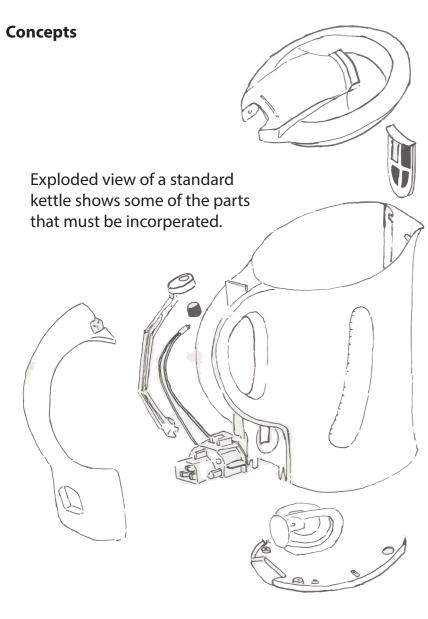


This model is a progression of last, presented on the left. The addition of the base stabilises the kettle, making it safer for the user. It also allows the kettle to be physically picked up and moved to the kitchen sink or cooking area. The only aspect that is missing is the handle, this will need to be developed.

Users comment:

'This is a much better idea the addtion of the base is perfect it almost looks like it isnt there. With the colour scheme you told me about I can see how in an abstract sence it would still look like the body and legs of a rooster.'

This positive reponce is a good start, it shows that the form of the main body of the kettle is aethetically pleasing. However a few issues were flagged up. The shape is over complicated and would be more difficult to produce. Perhaps a more simplified version would be better.



The exploded view of the kettle allows an interal view of all the major parts that allow it to work. Aspects such as the on/off/ switch, heating element, handle, base and mains connection are paramount to any kettle.

In order to design a aesthetically pleasing product that also functions as intended these parts must be included. The configuration can be altered dramatically allowing greater freedom with the form of the product. Lid Water level gauge. Handle. All in one structure. Heating element. Mains connection. Spout needs further investigation. Material research. Is there going to be a base?

Possible form over funtion. Automatic pouring. Senors. Safety issues.

Physical movement/ pouring.

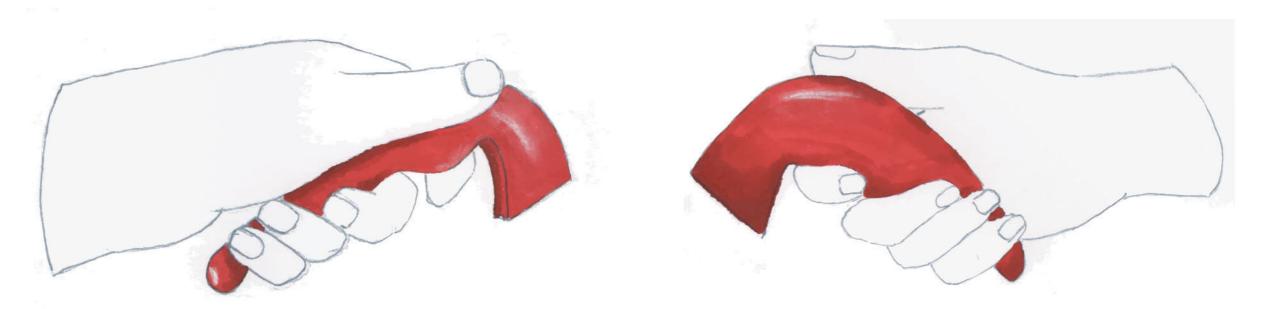
How will the water get

in/out?

Animal inspiration (rooster).

Chromed outer surfrace with a thermoset plastic internal.

Handle Sketches and Concept Artwork



Concept sketches for the handle and how they would be held. These will be turned into physical models in order to gain a better understanding of how the user would interact with them. The physical models will also provide a better understanding of the erganomics of the concepts.



Hand generated image and edited in photoshop to produce a comic rendering if the concept.

Handle Evaluation

After presenting the model handles to the user they were asked how comfortable and how practical they thought the handle was.





Process: Extruded acrylic and strip heater to form.

User Comment: 'I thought this handle was ok, however there were a few issues with it. The grip was to thin for me and it didnt provide enough grip, as well as this the grip was to close to the product its self and when the kettle heats up I would be able to use it.'





Material: Thermoset Resin

Process: A foam model was produced, and vacuum formed to provide a mould tool.

User Comment: 'This handle was far better in regards to grip and comfort. The finger grip would definatly allow more people to hold the kettle comfortably. I also really like the button position, it is tucked away be is still really accessible. The only down side to it is that it is rather chunky and heavy.'

User Rating:



Material: Thermoset Resin

Process: A foam model was produced, and vacuum formed to provide a mould tool.

User Comment: 'This handle is more simular to what I image in regards to form. The pronounced waves replicate the incorperation of the rooster into the design far more than the others do. however it isnt very comfortable to hold I I dont believe that many people could use it.

User Rating:









Using the information provided by the potential user it has been decided that the middle handle would be the most effective. It provides comfort for a higher percentage of the population and despite the contempory style of the first handle it is more inkeeping with the products design culture.



LCA

The material chosen at first was sheet stainless steel. In order to gain a better understanding of the sustainability of the product an LCA evaluation was carried out.

The LCA used for the baseline contained stainless steel for the outer cassing. When an aluminum alloy was selected there was a drop in all of the factors.

The information provided by the LCA indectates that a change in material is necessary.





The reduction in carbon emissions also comes with the added bonus of a decrease in the production costs of the kettle. The cost of manufacturing the Alessi kettle would be £20.70.

If the Kettle was to be sold at £103.95 there would be an £80 profit on each unit sold. Taking into account the potential market size in the UK the CK15 kettle could be worth upto:

£80 profit, 50% is accounted to overheads and further product development.

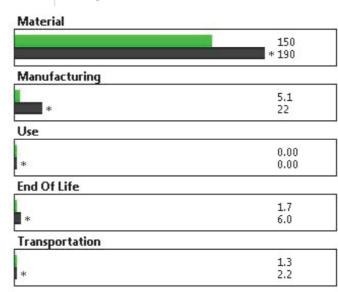
£40 x 10% of potential users in the first year (213,980).

Producing a yearly turnover of £8,559,200 within the UK.

Environmental Impact Comparison

Carbon Footprint - Comparison

otal : 160 kg CO₂e : 220 kg CO₂e



Manufacturing * Use

New Design:

Material

Worse

: 2100 MJ

2600 MJ

Total Energy Consumed - Comparison

Better

End Of Life	
	1.3
*	4.5

Original Design:

2000

47 130

0.00

Baseline

Transportation	
	17
*	27

Air Acidification - Comparison

otal : 1.1 kg SO₂e

	0.984
	* 1.0
Manufacturing	
	0.064
*	0.115
Jse	
	0.00
*	0.00
End Of Life	
	1,2E-3
*	4.0E-3
Fransportation	
	0.012
*	0.065

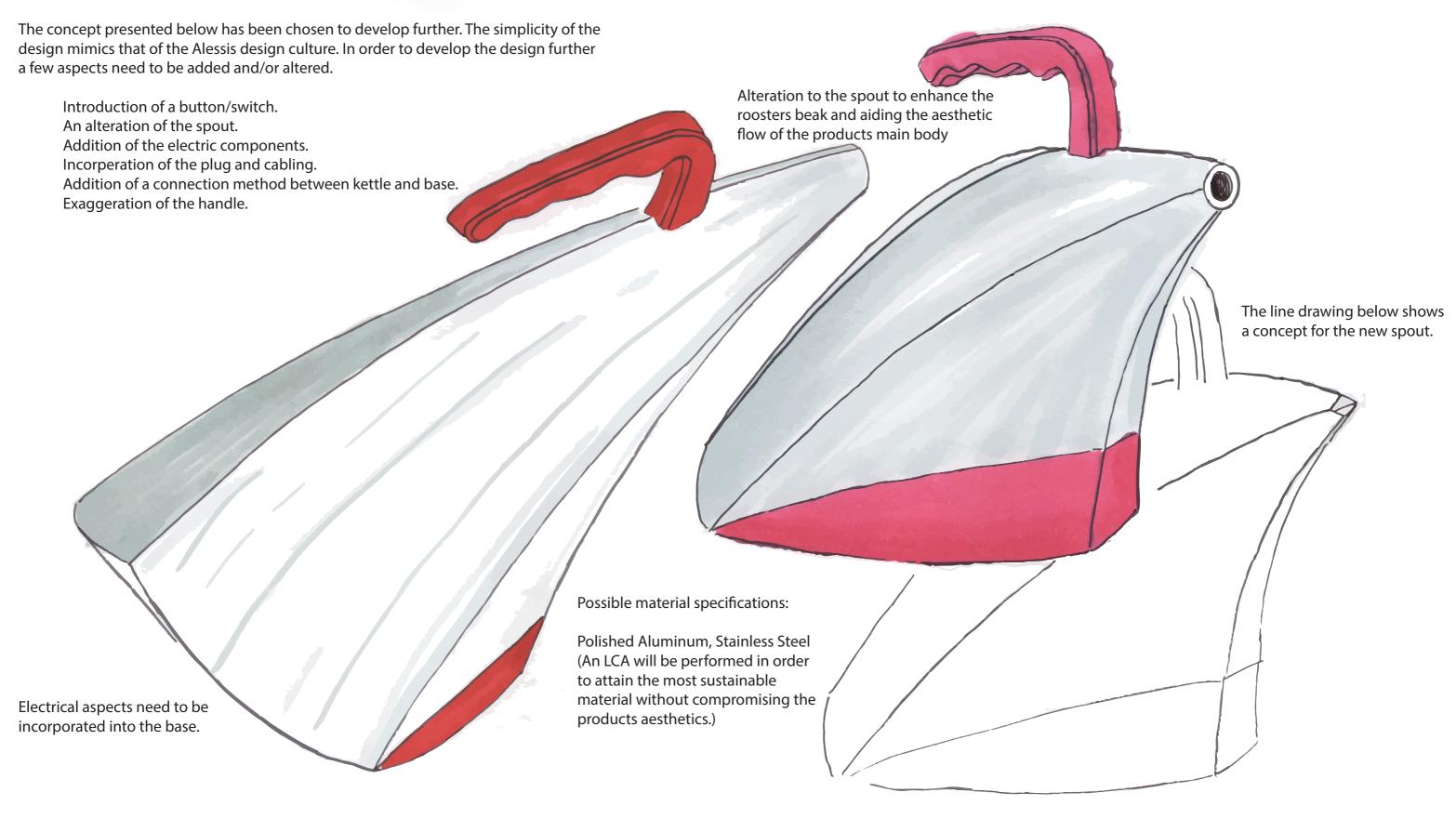
Water Eutrophication - Comparison

Total : 0.038 kg PO₄e : 0.450 kg PO₄e

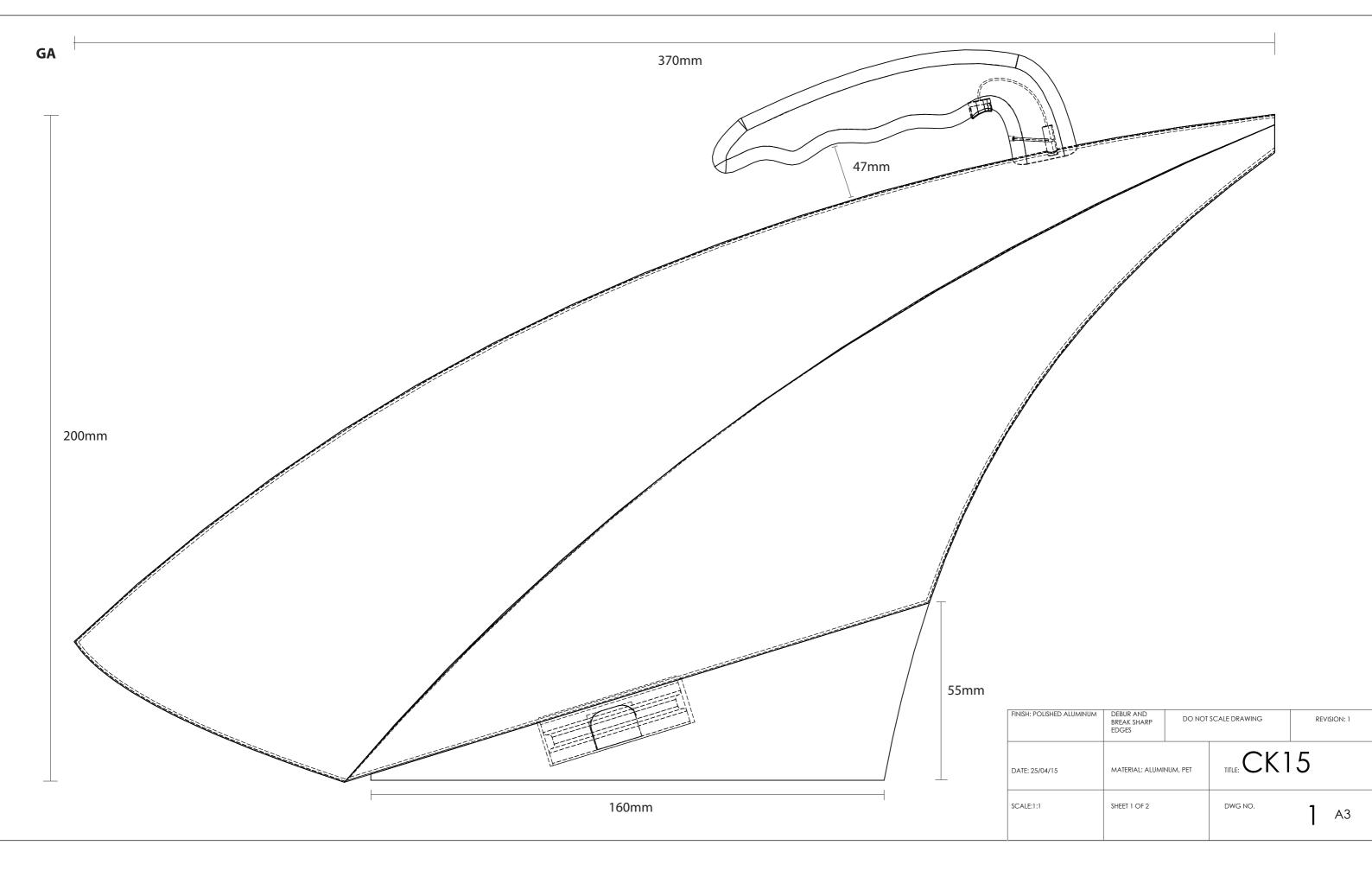
	0.032
	* 0.437
Manufacturing	
	2.5E-3
*	4.5E-3
Jse	
	0.00
*	0.00
nd Of Life	
	1.2E-3
k .	4.3E-3
ransportation	
	1.8E-3
*	6.2E-3



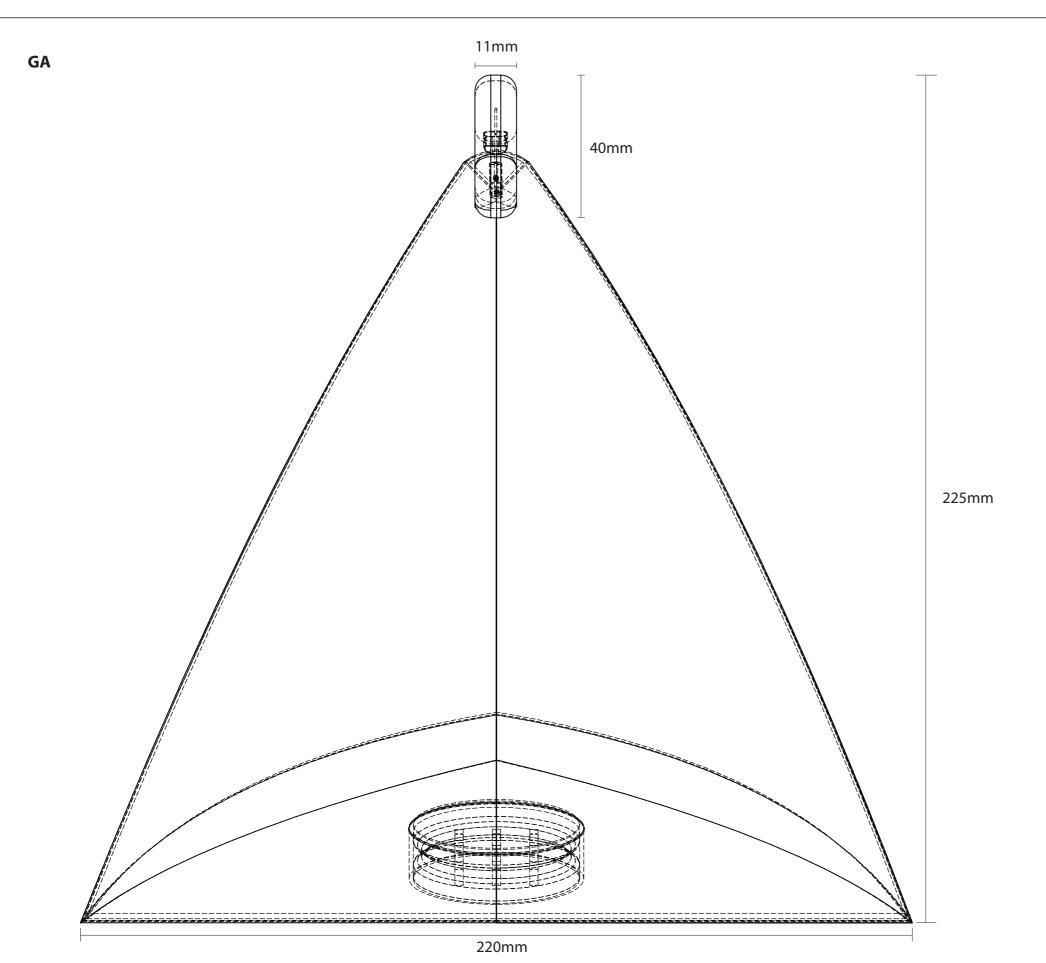
Chosen Design and Concept Development



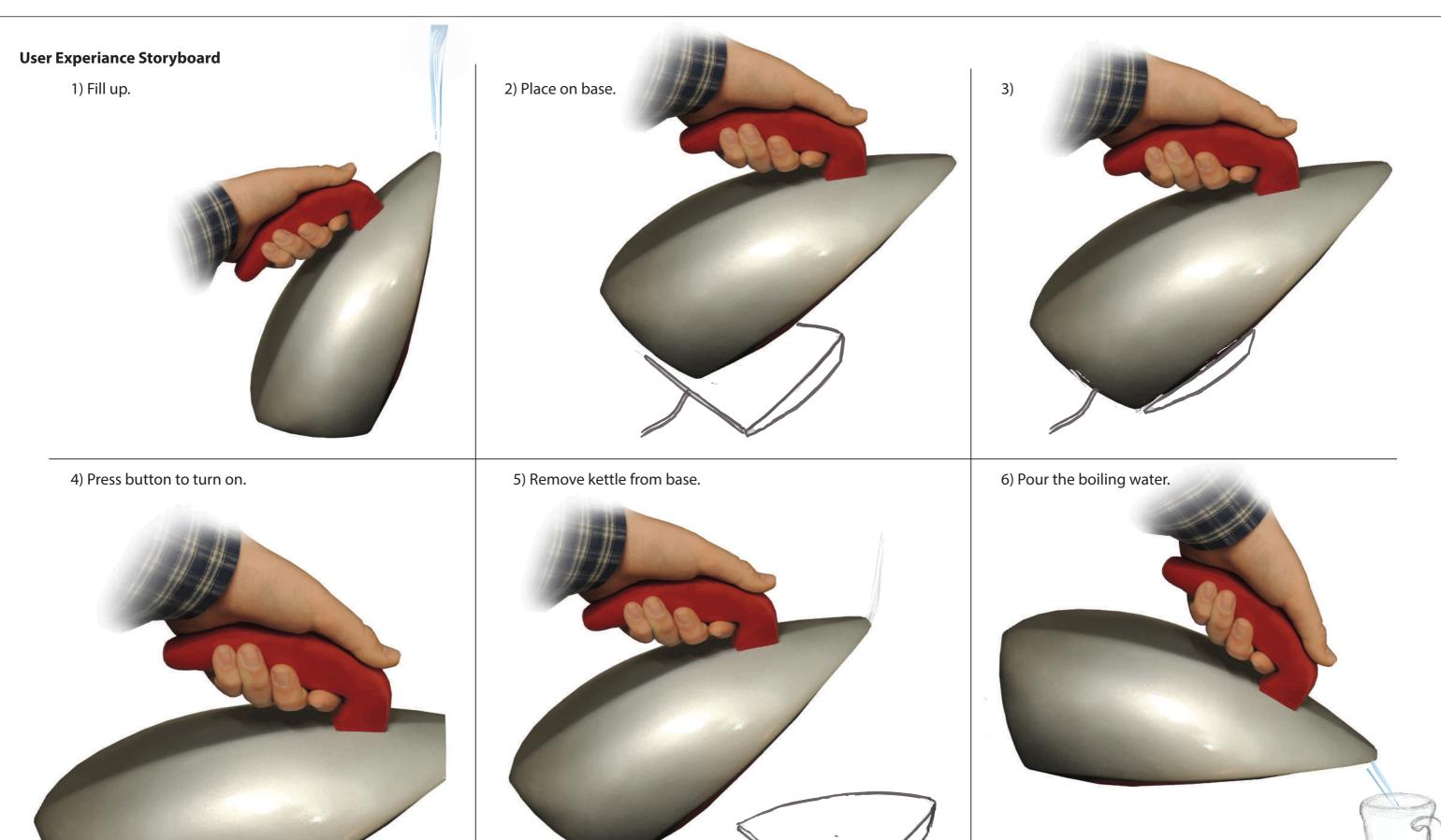




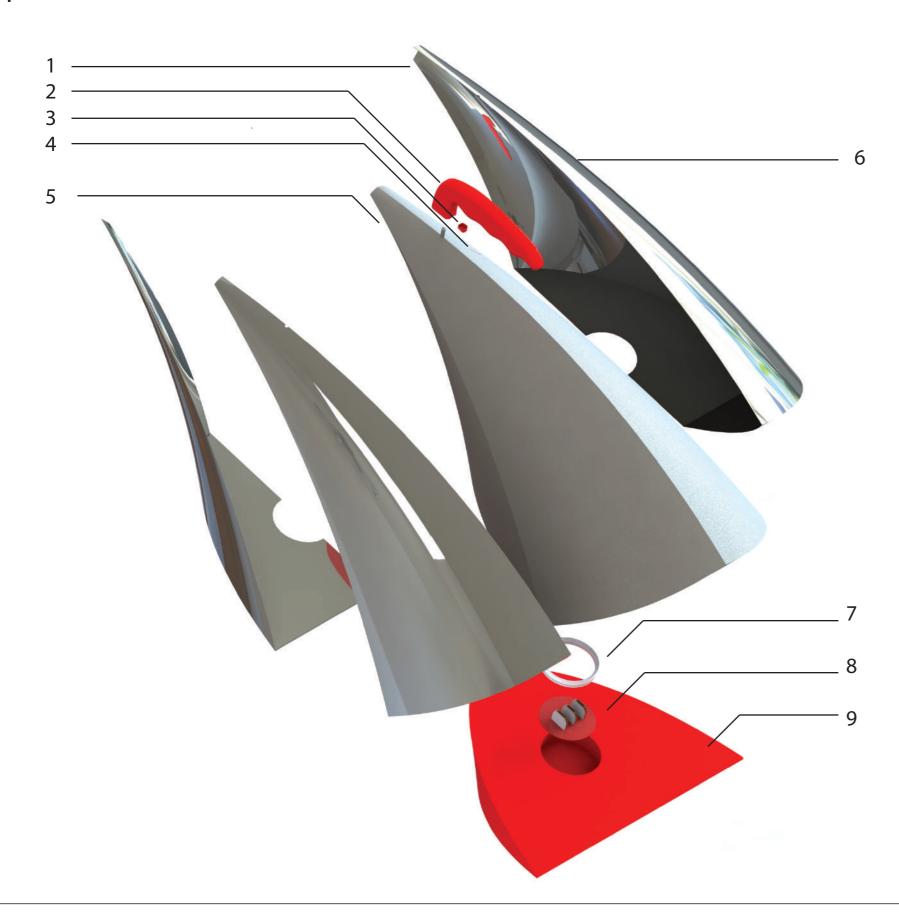




FINISH: POLISHED ALUMINUM	DEBUR AND BREAK SHARP EDGES DO NOT		SCALE DRAWING	REVISION: 1
DATE: 25/04/15	MATERIAL: ALUMII	NUM, PET	TITLE: CK1	5
SCALE:1:1	SHEET 2 OF 2		DWG NO.	2 A3



Exploded View and BOM



Item	Description	Material	Quantity
1	Outer Casing (bottom)	Aluminum	2
2	Handle	PP	1
3	Button/Switch	PP	1
4	Screw	Low Grade Steel	1
5	Inner Body	PP	1
6	Outer Casing (top)	Aluminum	2
7	Fixing Ring	Silicone	1
8	Electrical Connection	Copper	1
9	Base	PP	1

Model Product Culture







Product Culture

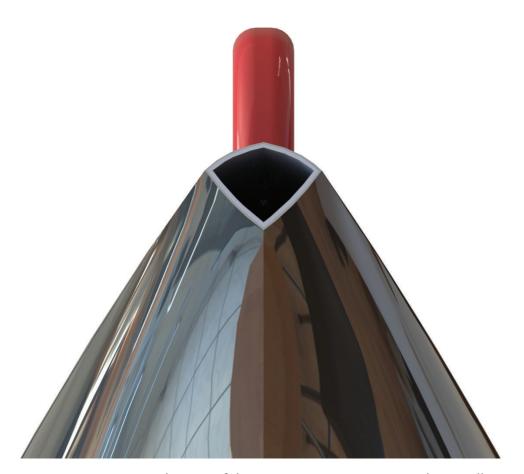




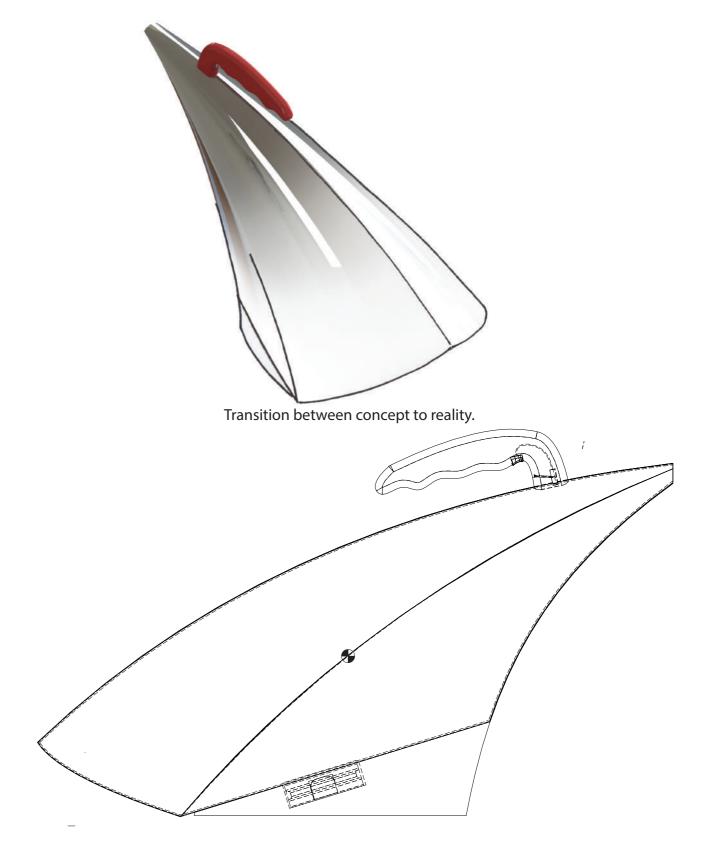
Further Developments



The addition of a new material for the on/off switch in the form of a soft touch plastic will provide a better haptic feedback respose to the user.



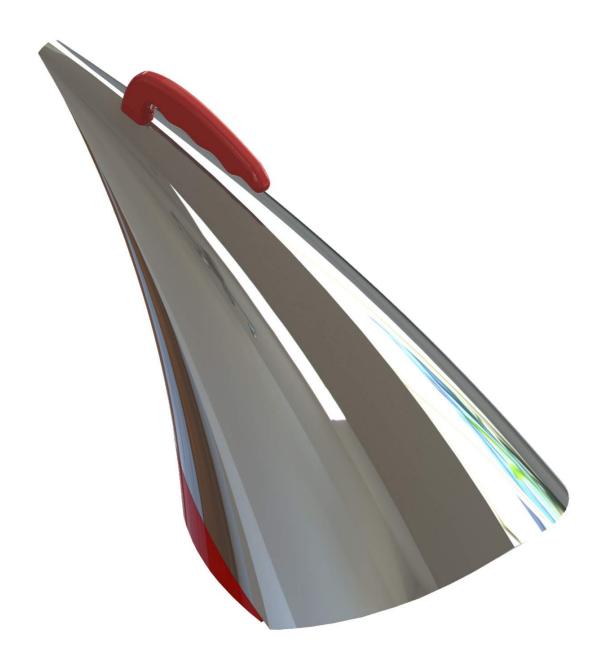
An expansion in the size of the spout was necessary in odrer to allow easier water input and output.



The centre of gravity is a very important issue. In regards to the solidworks modle it is about right. However the physical model has a centre of gravity closer to the spout. The centre of gravity in the diagram presented above is perfect.



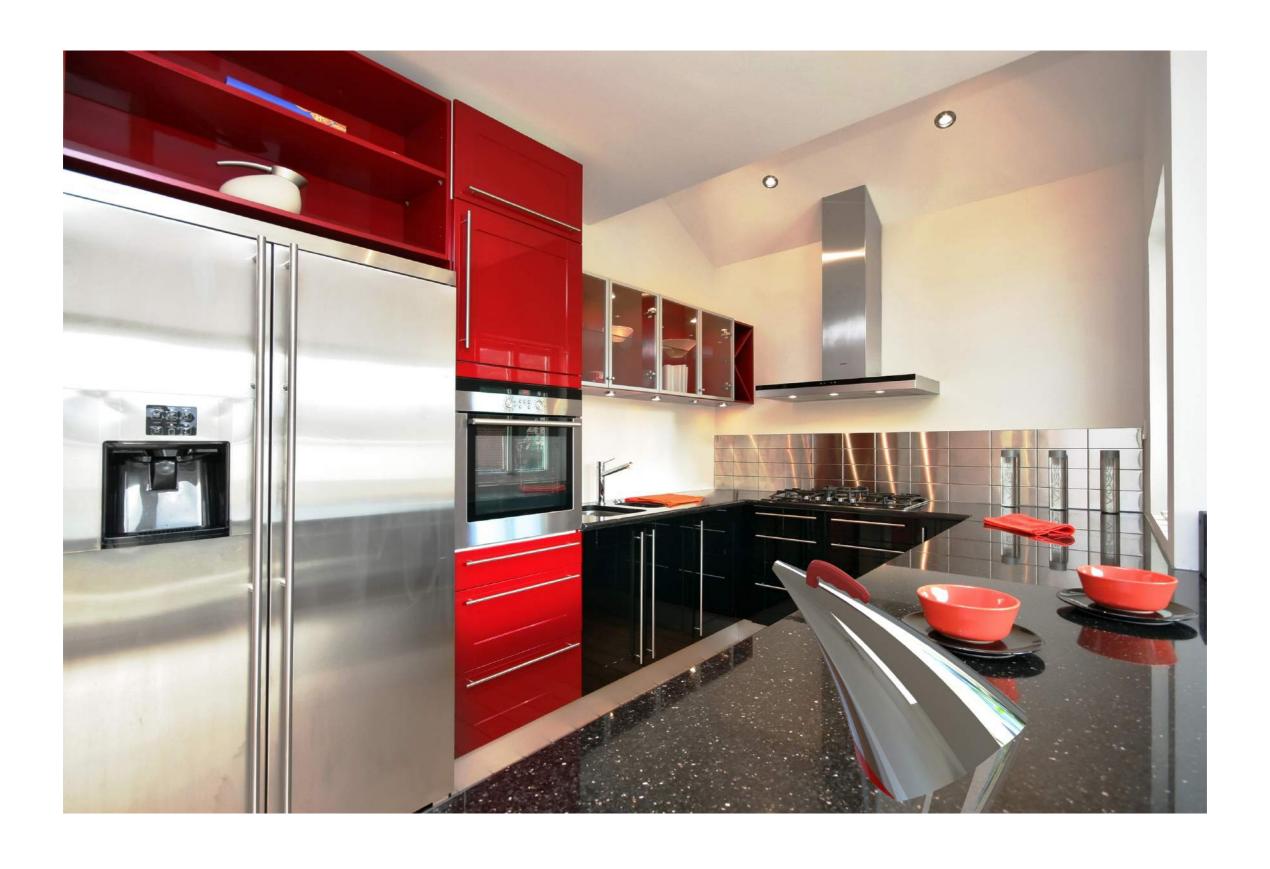
Solidworks Renders







Solidworks Renders



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ALESSI

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design William Woodford

The design of this unique kettle in which design and form have been combined to produce an outstanding product.





CK15 £103.95

Electric kettle in polished aluminum. Inside, base and handle PP, red and grey. English Plug.

ITEM CODE: CK15 COLOUR: POLISHED SILVER HEIGHT(MM): 225 MM LENGTH(MM): 370 MM WIDTH(MM): 220 MM **CAPACITY: 1.5 LITRES**

